



PRESS RELEASE: EMBARGO 27th JANUARY 2012

NEW INTERNATIONAL AGENCY NETWORK LAUNCH

A group of breakthrough independent agencies launch a new international network – Tribe Global.

The network, which sees its international launch take place in London on 27th January 2012, has been founded by 13 independent, owner-run and managed agencies from around the world, many of whom have worked on joint projects during the five eight years.

Those involved include: BJL, The AdStore, Family and Complete Media Group in the UK, Steam in the Netherlands, Dagré in France, Interact in Luxembourg, defacto.X and Punktzwei Markenagentur in Germany, gkBrand and Bolin Marketing in the USA, Gaudelli MCW in Mexico and Tempest Advertising in India.

Bringing together like-minded, dynamic agencies, the network aims to provide an international offering to both current and future clients, whilst nurturing and developing creative expertise through a talent sharing scheme.

BJL managing director, Nicky Unsworth, commented: “The founding agencies have worked together for several years on a number of international projects. In the last couple of years we’ve increasingly talked about formalising our relationship, and recent discussions between ourselves and clients have led us to believe that this is the right time to launch a global network.

“We have experienced an increasing interest from clients who seem to be electing to work with independent agencies and also see the benefits of doing so. You could say we’re more entrepreneurial, are better at making local decisions and are more agile in the current economic climate.

“The other networks out there tend to be open to membership rather than formed proactively by a group of agencies. We know of no others that exist in this format. In the coming months, we aim to extend the network to tap into the core markets not covered by the current founding members.”

Marco van Rookhuijzen, MD at Steam added: “The network’s hub will be based in Amsterdam which is well known as an international creative hotspot, bustling with talent and people who think differently – which is our core ethos at Tribe Global.

“Tribe Global requires an explicit commitment from its member agencies to support dialogue, exchange knowledge and pro-actively respond to market opportunities. We are not a club; we are a tribe. And we depend on each other to move forward.

“Clients want to work with agencies that are responsive to changing market conditions and understand commercial business needs in the current climate. We believe that an independent network of agencies consolidating this offer to clients will be compelling.”

Clients who have already benefitted from these international partnerships have included; Pilkington, Johnson Diversey, No2av, Erlenbacher and Luxembourg Tourist Office.

Collectively, the network has almost 650 members of staff and saw a joint gross profit of more than \$50 million in 2011.

For more information about Tribe Global and its member agencies please visit the new website at www.tribeglobal.net (launching Friday 27th January 2012).

ENDS

For further information or to book an interview with one of the agency heads on Friday 27th January, please contact Lindsay Harper at BJJ on 0161 831 7141 or email lindsay.harper@bjl.co.uk. Photos of all agencies involved will be issued to media on the day of the launch.

Notes to editors:

This press release has been issued on behalf of Tribe Global by BJJ, an independent marketing agency in Manchester offering fully integrated advertising, marketing, digital and PR.

Tribe Global member agencies include:

Agency Name	Key Spokesperson	Location
BJJ	Nicky Unsworth	Manchester, UK
Bolin Marketing	Todd Bolin	Minneapolis, USA
Complete Media Group	Nick Mann	London, UK
Dagré	Jean Dagré	Strasbourg, France
defacto.X	Claus Schuster	Erlangen, Germany
Family	Ian Wright	Edinburgh, UK
Gaudelli MCW	Roberto Gaudelli	Miguel Higaldo, Mexico
gkBrand	Vásken Kalayjian	New York, USA
Interact	Daniel Eischen	Luxembourg
Punktzwei Markenagentur	Patrick Bérézowsky	Dusseldorf, Germany
Steam	Marco van Rookhuijzen	Amsterdam, Netherlands
Tempest Advertising	Turab Lakdawala	Hyderabad, India
The Ad Store	Johnathan Hall	London, UK

Tribe Global is a new network which will cover the following countries: UK, France, Germany, Holland, Mexico, India, USA and Luxembourg. It will be actively recruiting in the Far East, China, Russia, Spain, Scandinavia, Japan and Australasia with the aim of completion by mid-late 2012.

All member agencies have been audited, based on size, capability and 'attitude' and are all independently owned and of a minimum size.

Network benefits include:

- Global new business pitches
- Increased inter network activity
- Exchange of knowledge, research, implementation – particularly within the digital arena